



## **Buying your Marine Insurance Made simple by Porthcawl Insurance Consultants (UK) Limited**

Buying boat insurance can be much harder than you think. You may not be aware, but no two boat policies are alike. Therefore, making comparisons on premium and excess alone can be very misleading.

Many boat owners are not even aware what the basis of settlement will be under most marine insurance policies should the worst happen!

At PIC we believe this to be crucial when making your decision as to what policy to buy and to which insurer your policy should be placed with.

As a family run Independent Specialist Marine Insurance Brokers it is our job to help you make that decision and you have the correct cover for your requirements.

### **The Choice.....**

At Porthcawl Insurance Consultants (UK) Ltd we only work with insurers and underwriting agencies that we feel provide quality marine insurance policies, efficient claims service and the insurance contract/security underwritten in the UK. As a result we can offer a number of policies from a number of different insurers including policies underwritten via Lloyd's of London the choice being:

- **The Agreed Value policy**
- **The Market Value policy**

## **The Agreed Value Policy**

The **Agreed value Policy** is a traditional indemnity based contract. Insurers will therefore place you in the same position as prior to loss. The contract is based on the price paid for the vessel or a surveyor's valuation, which becomes the **agreed value** in the policy.

This type of policy has the benefit that insurers will pay out on this amount and will NOT make deductions for depreciation, inflation or currency fluctuation except, in some cases specified in the policy such as wear and tear on machinery and masts, spars and rigging, outboard engines where a deduction will/can be made. This type of policy suits clients who wish to know EXACTLY what they will be paid out prior to loss. The only drawback is that it can be more expensive than other types of cover.

## **The Market Value Policy**

The **Market Value** policy is an unvalued policy and the value of the boat is not determined **UNTIL loss** occurs. An independent surveyor will be appointed by the Insurer to do this should the need arise. The benefit of this type of policy is that it enables you the boat owner to take into account depreciation of your boat, and therefore set your own value for insurance purposes. You could benefit from significant savings in the insurance premium.

Caution should be noted on setting the market value too low, since, if you under insure the vessel against its true market value, Insurers will make an adjustment in the settlement of your claim if the total sum insured is considered inadequate at the time of loss or damage.

## **The Decision.....**

Is yours of course. However rest assured, as a leading family run Specialist Marine Insurance Broker we will recommend the most competitive premium we are able to provide from our panel of leading insurers who we feel will cover your requirements.

**So ...Make your only Port of Call for your marine insurance requirements:**

**Porthcawl Insurance Consultants (UK) Limited  
Independent Marine Insurance made simple  
The right price for the right cover**

**Contact details:**

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Consultants Limited**

Specialist Marine Insurance Services

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## **FREQUENTLY ASKED MARINE INSURANCE QUESTIONS**

### **What does “Seaworthy” mean?**

The vessel is well maintained and in good repair and adequately manned by competent crew and properly equipped and provisioned and in all respects in a condition to withstand the ordinary action of wind and waves without sustaining damage

### **What can I use my Vessel for?**

Use of the Vessel is limited to the selection made at inception e.g Private & Pleasure Use only, Any other form of use must be referred to Us/Insurers for agreement prior to the commencement of such use.

### **What is “Private & Pleasure Use”**

Use for Private Pleasure purpose only i.e not used for Charter Hire or Reward or for any consideration of any kind

### **What does “Transit Cover” provide?**

Transit cover within a marine policy only cover’s the actual boat itself, a marine policy does not cover the actual liabilities whilst the vessel is being towed which will/should be covered under a motor insurance policy.

### **Where am I allowed to use my Vessel**

Within a pre-agreed cruising area e.g Inland & Coastal Waters of the UK (up to 12 miles). If you intend to use the boat outside of this area you MUST advise us. Leaving your agreed cruising area without first advising us could prejudice your insurance cover

### **Can I Let other people use my vessel?**

Your vessel may be used in your absence by other users with your agreement provided that it is kept in a seaworthy condition and that the user is competent, claims free and there is NO hire or reward involved

### **How old do I need to be to insure my vessel?**

You must be 18 years of age or older to be able to buy a PIC/I4B Marine Insurance policy

### **What does “All Risks” cover mean?**

This is the widest possible cover available and includes physical loss or damage to the vessel caused by any accident, theft or malicious acts. As with all insurance policies there are certain exclusions within the policy wordings which should always be read carefully.

**What Does “Third Party Only” cover Mean?**

This policy is designed for cover for boat owners in respect of liability cover only. It does not cover wreck recovery or help with salvage costs.

**What is “Liability” Cover?**

Liability covers you for your Legal Liability to Third Parties including Passengers for material damage or bodily injury or illness caused by or arising in connection with the use of the vessel

**What amount should I insure my vessel for?**

The total sum insured should reflect the actual purchase price plus any improvements made or a written valuation whichever is greater.

**What should I include when deciding the total value to be insured?**

All items purchased specifically for use with the vessel and those that are kept on the vessel at all times, including –Hull and Machinery inc the gear & equipment, Outboard Motors, Tender/Dinghies, Liferafts, Navigation Equipment and Personal Effects

**What are classed as Personal Effects**

Items of Personal nature brought aboard for use or in connection with the vessel which would not normally be sold with the vessel (such as Lifejackets, Water proofs) we are UNABLE to cover Fishing Rods and Reels and Tackle.

**What is Water Skier and Water Toys Liability**

Cover you for your Legal Liability to and of Water Skiers caused by or arising in connection with use of the vessel, W Ski's Being-Water Ski's & wakeboards, Water Toys Being: Rubber Ringo's & Banana's etc

**What Does Laid Up Mean?**

Laid up means the vessel is not ready and not in use for immediate use with all moveable gear and equipment locked in a cabin or removed from the vessel and stored ashore

**What is a Policy Excess/Deductible?**

This is the amount which you pay towards any claim which may occur